

Nutrition Counselor

Job Title

Nutrition Counselor

Reporting To

Ultimate Bootcamp Directors: Peter Lavelle and Jill Tomich

Job Summary

Provide consultations to our diverse clientele, assist the Directors in developing general nutritional guidelines for bootcamp participants, and act as our Nutrition Expert.

Job Requirements

Must have passion for improving peoples' lives through education; effective and energetic oral and written communication in one-on-one counseling sessions and large group presentations; knowledge of special dietary requirements (diabetes, children, vegan, macro-biotic, allergies, religious, etc); Bachelor's Degree or Certificate in related field; Registered Dietician a plus.

Key Responsibilities and Accountabilities

Duties include, but are not limited to:

- ❑ Counseling Ultimate Bootcamp clients in the Greater Boston area with varied nutritional requirements via phone and in-person
- ❑ Assisting Directors in developing Ultimate Bootcamp-branded counseling techniques, questionnaire templates, information for client e-newsletters and other nutrition content
- ❑ Assist the Marketing Manager with developing marketing materials and bringing in new business for Ultimate Bootcamp nutritional services
- ❑ Assist Directors in organizing nutrition events and healthy eating seminars to promote nutritional services

Nutrition Counselor

Hours:

Unlimited potential for client consultations + varied hours for assisting Directors and Marketing Manager

Rates of pay:

40%-60% of sales from client consultations* pending experience, plus hourly pay for Assisting Directors and Marketing Manager + Bonuses based upon performance

*Consultation rates tentatively listed as \$90 for one-hour session, \$269 for a 4-pack session and \$75 for one-hour session, \$229 for 4-pack session for those currently in a bootcamp class

Note: The Nutrition Counselor will be a part-time subcontractor, no benefits available

Contact:

Send resume to jobs@ultimatebootcamp.com, along with sample counseling sessions that reflect your nutritional approach towards the following bootcamp customer scenarios. Each has chosen to attend one-hour counseling sessions with you for each week of their 4-week Ultimate Bootcamp session:

1. Mary, 41, working single mother of 2 children, 5'2, 185lbs, wants to reach healthy weight and set good example for her children, has little time to cook
2. John, 29, single, recently began sprint marathon training in conjunction with bootcamp, 5'11, 163 lbs, wants to add muscle, can't seem to keep the weight on